|  | SA: Base | SA: Base + Trust/Conflict TURF | SA: Beliefs | SA: Full |
| --- | --- | --- | --- | --- |
| (Intercept) | 0.430\*\*\* | 0.356\*\*\* | 0.221\*\*\* | 0.084 |
|  | (0.042) | (0.057) | (0.031) | (0.108) |
| Mean observed compliance (t-1) | 0.102\*\*\* | 0.101\*\*\* | 0.095\*\*\* |  |
|  | (0.025) | (0.025) | (0.025) |  |
| Stage (Known outsiders) | -0.060 | -0.060 | -0.059 | -0.115\* |
|  | (0.057) | (0.056) | (0.031) | (0.053) |
| Trust (outsiders) | 0.053 | 0.027 |  | -0.106 |
|  | (0.087) | (0.088) |  | (0.074) |
| Conflict (outsiders) | -0.085 | -0.093 |  | -0.054 |
|  | (0.091) | (0.093) |  | (0.078) |
| Stage × Trust (outsiders) | 0.053 | 0.053 |  | 0.086 |
|  | (0.123) | (0.122) |  | (0.102) |
| Stage × Conflict (outsiders) | -0.037 | -0.037 |  | -0.036 |
|  | (0.128) | (0.128) |  | (0.106) |
| Trust (TURF) |  | 0.111\* |  | 0.112\* |
|  |  | (0.056) |  | (0.048) |
| Conflict (TURF) |  | 0.033 |  | 0.066 |
|  |  | (0.095) |  | (0.081) |
| Prior belief (TURF) |  |  | 0.270\*\*\* | 0.271\*\*\* |
|  |  |  | (0.048) | (0.047) |
| Prior belief (outsiders) |  |  | 0.214\*\*\* | 0.230\*\*\* |
|  |  |  | (0.054) | (0.053) |
| Minority in round |  |  |  | -0.009 |
|  |  |  |  | (0.011) |
| Three unions |  |  |  | 0.067 |
|  |  |  |  | (0.043) |
| Female |  |  |  | 0.014 |
|  |  |  |  | (0.047) |
| Hours worked per week |  |  |  | -0.007 |
|  |  |  |  | (0.007) |
| Education level |  |  |  | 0.001 |
|  |  |  |  | (0.013) |
| Held leadership role |  |  |  | 0.067\* |
|  |  |  |  | (0.030) |
| SD (Intercept participant) | 0.310 | 0.308 | 0.264 | 0.252 |
| SD (Residual) | 0.223 | 0.223 | 0.223 | 0.231 |
| Num.Obs. | 2296 | 2296 | 2296 | 2624 |
| R2 Marg. | 0.021 | 0.030 | 0.205 | 0.238 |
| R2 Cond. | 0.665 | 0.665 | 0.669 | 0.652 |
| * p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001 | | | | |